# TIMKEN

# THE TIMKEN COMPANY

#### **2012 CORPORATE SUMMARY**

#### **TIMKEN OVERVIEW**

- Industrial components and specialty steels manufacturer, serving diversified markets, including:
  - Aerospace

Construction

- Mining
- Truck
- Energy / Wind
- o Rail

- AutomotiveDistribution
- Established in 1899
- Headquartered in Canton, Ohio
- 2011 sales: US \$5.2 billion
- Global footprint with operations in 30 countries
- 21,000 people





### **HISTORY**



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1899	1901	1917	1922	
FOUNDED IN	RELOCATED TO	INITIATED	TIMKEN STOCK ISSUED ON THE NYSE UNDER TKR AND BEGAN PAYING DIVIDENDS	
St. Louis by	CANTON, OHIO	STEEL PRODUCTION		
CARRIAGE MAKER	TO BE CLOSER			
Henry Timken	TO AUTOMOTIVE			
AFTER RECEIVING	INDUSTRY			
PATENTS FOR A				
TAPERED ROLLER				
BEARING				

### TODAY

#### A Leader in Industrial Components and Specialty Steels

Developing high-performance solutions tailored for the *most demanding* applications



GLOBAL FOOTPRINT: 30 COUNTRIES WORLDWIDE CUSTOMERS & DISTRIBUTION

Diverse INDUSTRIAL TECHNOLOGIES 21,000 PEOPLE WORLDWIDE

#### **OUR BUSINESS**



#### Bearings and Power Transmission Group

#### Steel Group

MOBILE INDUSTRIES

Light Vehicle Off Highway Rail Auto Aftermarket Heavy Truck

#### PROCESS INDUSTRIES

Heavy Industries Industrial Processes Gear Drives Energy Industrial Distribution

#### **A**EROSPACE

Commercial Defense General Aviation Positioning Control Health

#### SPECIALTY STEELS

ALLOY STEEL & VALUE-ADDED SOLUTIONS Oil & Gas Mobile On Highway Industrial

### **GEOGRAPHIC SALES PROFILE**

#### 2011 Sales: \$5.2 Billion

- Profitable portfolio
- Diversified global scope
- More than 33% of sales outside the U.S., while U.S. is the largest market





## **OUR GLOBAL FOOTPRINT**



### **OUR PRODUCT PORTFOLIO**





#### **2011 ETHISPHERE WORLD'S MOST ETHICAL COMPANIES**





### **GLOBAL CITIZENSHIP**

**Moving Forward** 

Timken contributes to a world in motion.



#### SUSTAINABILITY

**SCRAP METAL** 



TIMKEN TRANSFORMS SCRAP INTO PRODUCTS OF QUALITY AND PURPOSE

APPLICATIONS MADE WITH TIMKEN® BEARINGS AND STEEL HIGHLY ENGINEERED TIMKEN® STEEL PRODUCTS TIMKE

## QUALITY

Our quality standards are executed in every plant and process related to Timken products, regardless of manufacturing location.

QUALIT

#### IT'S IN OUR DNA

- Cornerstone of our brand promise
- Key to our global competitiveness
- Our core value



## **OUR TECHNICAL KNOW-HOW**

#### It's not just what we make, it's what we know

- Experts in friction management and mechanical power transmission
- Excellence in all aspects from theory to practice
- State-of-the-art capabilities
- Depth of expertise





## **10 TECHNOLOGY & ENGINEERING CENTERS**



#### **CREATING CUSTOMER VALUE THROUGH:**





## **RECENT ACQUISITIONS**

We further diversify our portfolio in acquiring Philadelphia Gear and Drives LLC in 2011.

Gearboxes

- Acquired the assets of Philadelphia Gear Corp. in July 2011
- A leading gear-drive services company, with a diverse range of industrial and marine gear services.
- Expanded product range, while offering market and geographic growth
- 5 regional ISO-certified service centers



- Acquired Drives LLC in October 2011
- A manufacturer of engineered chain, roller chain and conveyor augers.
- Broadened power transmission offering
- API certified







#### THESE ARE THE MOMENTS OF TRUST

...and they are why Timken is "where you turn."





Erik Hightower 2008 U.S. Paralympic Team Mer Phoenix, Arizona





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